

Name: Joshua Brand Position: Scryice advisor Facility: Michaey Missen Date: Sept 13 2023 Location: Toronto
What did you find most beneficial? Tips in how to talk to people
How would you rate the instructor?
What kind of additional training would you like? Mure Scres and Selly factors Was the workshop: Extremely Beneficial Beneficial Of Some Value
Will you be able to improve your effectiveness, sales and closing ratios as a result of this workshop? Yes No
Comments: great and funny Speaker area lots
Could we use your comments in our advertisements? Signature: THANK YOU!

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Service Advisor FLOW Feedback

Name: BANDRO PASSARE LLI Secvice Advisor Facility: Prec: 5:07 Honda Ved, sep 13 2023 Location: Toco4+0
What did you find most beneficial? INFO ON Selling tactics ex Pain / Plesure
How would you rate the instructor?
What kind of additional training would you like?
Was the workshop: Extremely Beneficial√ Beneficial Of Some Value
Will you be able to improve your effectiveness, sales and closing ratios as a result of this workshop? Yes_✓ No
Comments: 600 experiona
Could we use your comments in our advertisements?
Signature: THANK YOU!

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lame:	TIBIN SAMUEL
Position:	SERVICE ADVISOR
acility:	MARKHAM INFINITI
•	Location: TORONT O
What did yo Baaa 1/er Which How would	u find most beneficial? y knowledgable Different training Method. Is more about improve as a person in Sales you rate the instructor?
What kind	of additional training would you like?
Was the w	orkshop: Extremely Beneficial Beneficial Of Some Value
Will you b	e able to improve your effectiveness, sales and closing result of this workshop? Yes No
Comment	s:
Could we	use your comments in our advertisements? Yes
Signature	THANK YOU!



Name: John Montague Position: Service advision Facility: St Cathoris Volks way Date: Sup 13/77 Location: hourbon Cost Two
What did you find most beneficial?
How would you rate the instructor?
What kind of additional training would you like? More Selling Shills for advisors
Was the workshop: Extremely Beneficial Beneficial Of Some Value
Will you be able to improve your effectiveness, sales and closing ratios as a result of this workshop? Yes No
Comments: have done a Number of troing will Duone and Each time to gets better
Could we use your comments in our advertisements?
Signature: THANK YOU!

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Name: Position: Facility: Date:	Luis Agaila Service aduisor Mapie Toyota Sept 13 Location: Toronto
What did you the tips on be	find most beneficial?
How would yo	u rate the instructor?
What kind of a	additional training would you like?
Was the works	Shop: Extremely Beneficial Beneficial Of Some Value
Will you be ab	le to improve your effectiveness, sales and closing ult of this workshop? Yes No
Comments:	len suformative
Could we use Signature:	your comments in our advertisements? THANK YOU!

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Name: Scarlet Tisi
Position: Service advisor
Facility: St. Catharines Volkswagen
Date: Supt 13/23 Location: Supt 13/23 Location:
What did you find most beneficial? - positive motivation
How would you rate the instructor?
What kind of additional training would you like?
Was the workshop:
Extremely Beneficial
Beneficial
Of Some Value
Will you be able to improve your effectiveness, sales and closing ratios as a result of this workshop? Yes No
Comments: Dalane is very engaging &
motivated.
Could we use your comments in our advertisements? 45
Signature: Scoutt &
THANK YOU!

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	Leadership & Management
Name:	Duny Becquillo
Position:	Sucho Manager
Dealership:	401 Ballixie VI/Years in Business/23
Date:	April 15 Location: Lyskin
What did you fi	nd most beneficial? Standing Feel out
How would you	rate the instructor?
What kind of ac	Iditional training would you like?
	DOKIN
NA/aa khaaulaah	
Was the worksh	
	Extremely Beneficial Beneficial
	Of Some Value
	to improve your effectiveness, sales and
success as a re-	sult of this workshop? Yes No
5uccc33 u3 u re.	yale of and werterief.
Comments:	
Could we use yo	our comments in our advertisements?
Ci tu	
Signature:	THANK YOU!
	W THANK TOO!

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Leadership & Management ATIE OURESHI Name: SALES MANAGER Position: HALTON HONDA Years in Business: Dealership: SEP. 15, 23 Location: BURLINGTON Date: What did you find most beneficial? ALL OF IT How would you rate the instructor? 10 What kind of additional training would you like? FOLLOW UPS OR ANY MEN Was the workshop: Beneficial Of Some Value Will you be able to improve your effectiveness, sales and success as a result of this workshop? Yes V No___ Thaules for being there Comments: Could we use your comments in our advertisements? Signature: THANK YOU!

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	Leadership & Management
Name:	CHUCK FRANCE
Position:	NEW CAR SAUS MANAGER
Dealership:	MOVINIA CHAYIUM Years in Business: 4 YAS
Date:	SUT (5/3) Location: TOWMO
	find most beneficial?
NEW ZOPA	S ON HOW REACH DESERVO GUALS
How would y	ou rate the instructor?
2 7/1/1/2	
What kind of	additional training would you like?
RULL PLAN	No
Was the wo	
	Extremely Beneficial
	Beneficial
	Of Some Value
Will you be	able to improve your effectiveness, sales and
success as a	result of this workshop? Yes J No
Comments	GREAT CLASS
Comments.	Green Const
Could we us	se your comments in our advertisements? <u>\\tau\tau\tau\tau\tau\tau\tau\tau\tau\ta</u>
	$C \cap C$
Signature:	
	THANK YOU

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Name: DJUFRI NG.	
Position: FET	
Dealership: MAKUHAM [NIINII]	
Date: $57614,2013$ Time in business: 16	4/5
What did you find most beneficial?	
NEW TYPL OF SHUNG	
How would you rate the instructor?	R = 1 1 1 1 1 1 1 1 1 1
What kind of additional training would you like?	
Was the workshop:	
Extremely Beneficial	
Beneficial	
Of Some Value	
Will you be able to improve your effectiveness, sales closing ratios as a result of this workshop? YES NO	and
Comments:	
Could we use your comments in our advertisements? $\nearrow \emptyset$	<u>.</u>
Signature: (O)	
THANK YOU'	

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Name: Position: Dealership: Date:	Manav Menta Sales Manager Ajax Xlissan 09/14/23 Time in business: 4 years) }
What did you f	find most beneficial? to get a torn over done and make in the instructor?	MOSt in less
TIOW Would you	u rate the instructor?	4m€
What kind of a	dditional training would you like? S Management	<u>.</u>
Was the works		
	tios as a result of this workshop? YES NO	7
Could we use y	our comments in our advertisements?	
Jighatule.	THANK YOU!	

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F&I FLOW Selling Feedback

Name: Long Lauren
Position: F41
Dealership: Jack Mc Geé (Hourolet
Date: $\frac{09/(4/2023)}{09/(4/2023)}$ Time in business: $\frac{1440005}{1440005}$
Date.
What did you find most beneficial? DIFFIENT Ways TO STAY ON TOP OF THING 5
How would you rate the instructor? Perfect 10 out of 10
What kind of additional training would you like?
Was the workshop:
Extremely Beneficial
Beneficial
Of Some Value
Will you be able to improve your effectiveness, sales and closing ratios as a result of this workshop? YES NO
Comments:
Could we use your comments in our advertisements?
Signature:
THÀNK YOU!

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Name: Position: Dealership: Date: Mia von Hatten F+ I Stockie Chrycler Septial 2023 Time in business. Years
What did you find most beneficial?
How would you rate the instructor? 1 55tar fantastic .
What kind of additional training would you like?
Was the workshop: Extremely Beneficial Beneficial Of Some Value
Will you be able to improve your effectiveness, sales and closing ratios as a result of this workshop? YESNO Comments:
Could we use your comments in our advertisements? Signature:
U

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F&I FLOW Selling Feedback

Name:	Michelle	
Position:	- Fr	4
Dealership:	CRAR SIT VILL	EVILLE
Date:	9/4/2028 Time in b	ousiness:
	7. 1/	
	find most beneficial?	RIST MATTERS
WITE	1/W/V/ T/WW/VIV	poor 17-100
How would vo	ou rate the instructor?	/
		(0110
	in the same and th	
What kind of	additional training would y	ou like?
Was the work		Consequent on the
	Extremely Beneficial	V
	Beneficial	<u> </u>
	Of Some Value	
Will you	ha abla ta immuova vavu a	Goativanaa salaha 1
	be able to improve your ef atios as a result of this wo	
closing in		rkshop:
Comments:	1L3 NO	
1		/
Could we use	your comments in our ady	γeγtişements?√
	$\bigwedge(Y)$	$(\langle \gamma \rangle)$,
Signature:		
	THANK YOU	<i> </i>

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Name:	PHIL mullin
Position:	Finance Manager
Dealership:	THETARLOTEK-
Date:	Gust 4 /12 Time in business. 34/25
What did you	find most beneficial?
KEEPING +	Le Flan geting - BACK TO BASIGE - ASK HUTAY DE
	ou rate the instructor?
(52)	EAT VORY SMALT INFORMATIVES
What kind of	additional training would you like?
Was the work	kshop:
,	Extremely Beneficial
	Beneficial
	Of Some Value
	be able to improve your effectiveness, sales and ratios as a result of this workshop?
closing i	YES NO
Comments:	FBILLENE SOT GOODS AT WORK
Could we use	your comments in our advertisements? />
Signature:	The trul
C	THANK YOU!

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Name:	Tara Fallah
Position:	ESM
Dealership:	Markham Infiniti
Date:	09/14/2023 Time in business: 7 years
	I find most beneficial?
going the	ough protection without menu and and starting with
ハロチュシ (の How would y _10110	vered by worrotty ou rate the instructor?
(0 / 11)	
What kind of	additional training would you like?
Was the wor	kshop:
	Extremely Beneficial
	Beneficial
	Of Some Value
	u be able to improve your effectiveness, sales and ratios as a result of this workshop? YES NO
Comments:	
Could we use	e your comments in our advertisements?
, ,, ,	
Signature:	
	THANK YOU!

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Name: Shance Ma
Name.
POSITION:
Dealership: Village Vissan
Date: Sep 14. 1003 Time in business!
introduction
What did you find most beneficial? What did you find most beneficial? The Following the first for the particular for the part
(ogical and clear process for F& I office)
11 very mate the instructor?
How would you rate the instructor?
536013
What kind of additional training would you like?
Was the workshop:
Extremely Beneficial
Beneficial
Of Some Value
Will you be able to improve your effectiveness, sales and
closing ratios as a result of this workshop?
YES V NO
Comments:
Could we use your comments in our advertisements?
Could we use your comments in our devertisements.
Cianatura
Signature: THANK YOU!

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F&I FLOW Selling Feedback

Name: Michelle Shan
Position: FSM
Dealership: Village Nissan
Date: $\frac{54914.3033}{2003}$ Time in business: $\frac{109137}{10}$
What did you find most baneficial?
What did you find most beneficial?
The diagrams
How would you rate the instructor?
10/10
What kind of additional training would you like? Maybe more for Objection
Was the workshop:
Extremely Beneficial
Beneficial
Of Some Value
Will you be able to improve your effectiveness, sales and closing ratios as a result of this workshop? YES NO
Comments:
Could we use your comments in our advertisements?
Signature: MSh
THANK YOU!



Name: Position: Dealership: Date: Se	Shay ne Sequeira Sales / hybrid Village Nissan Pot 14/23 Time in business: 30 415
What did you find	d most beneficial? how to set up faI products.
How would you r	rate the instructor?
What kind of add	ditional training would you like?
Was the worksho	op: xtremely Beneficial
В	eneficial
0	of Some Value
Will you be closing ratio	able to improve your effectiveness, sales and os as a result of this workshop?
	The flow of how to bring up
, ·	vots & the explanations with drawing were really effective
Could we use you	ur comments in our advertisements? Sure
Signature:	THANK YOU!

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F&I FLOW Selling Feedback

Name:	Anglal Donis
Position:	Director of Financial Services
. 55	Macmaster Brick God the
Dealership:	09/14/2023 Time in business: 11 years)
Date:	0-1/14/3035 Time in businessi
	5 1 12
What did you	u find most beneficial?
Proces	ss, set up + mindset information
How would y	ou rate the instructor?
,	11/10.
5	
What kind of	additional training would you like?
Macra in	to on internal structure work.
Was the wor	
was the wor	Extremely Beneficial
	Beneficial
	Of Some Value
	66 11
Will you	be able to improve your effectiveness, sales and
closing	ratios as a result of this workshop?
,	YES NO
Comments:	
	•
Could we use	your comments in our advertisements?
Could we use	your comments in our devertisements.
Cianatuus	
Signature:	
	(THÁNK YOU!

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Name:	Shown D Sover
Position:	Finance Services Managary.
Dealership:	Bramgate VW
Date:	Sept. 14/2023 Time in business. 7 years.
What did you	find most beneficial?
I The F	LOW Process
How would yo	ou rate the instructor?
10 out of	10 -
	additional training would you like?
Video trainii	
Was the work	
	Extremely Beneficial
	Beneficial
	Of Some Value
	be able to improve your effectiveness, sales and
closing ra	atios as a result of this workshop?
	YES V NO
Comments:	
Could we use	your comments in our advertisements? <u>Yes</u>
C:	
Signature:	
	THANK YOU!

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Name:	AMIT MIGHRY
Position:	F31
Dealership:	AJAX NISSAN XALA
Date:	SEPT 14/23 Time in business: 20+ 4EARS
What did you fi	nd most beneficial? CESS - CLOSING TECHNIQUES
How would you	rate the instructor?
What kind of a	dditional training would you like? PROCESS - TRANSFER TO F \$ 1 OFFICE
Was the works	hop:
	Extremely Beneficial
	Beneficial Of Some Value
	e able to improve your effectiveness, sales and tios as a result of this workshop?
_	YES NO
Comments:	
Could we use y	our comments in our advertisements?
Signature:	M
	THANK YOU!

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Name: Position: Dealership: Date:	PARPEN ESM Orangeville pt 14/23 T	Stronsky Oryclov. Time in business:	12 yrs.)
What did you find	most benefici	ial? Corroborate his	tachings.
How would you ra	ite the instruc	tor?	
What kind of addi	tional training	would you like?	
Be	o: tremely Benef neficial Some Value	ficial	
closing ratios	s as a result of S NO	e your effectiveners f this workshop?	ess, sales and
	J		
Could we use you	r comments in	our advertiseme	ents? YesNO VIDEO though.
Signature:		YK YOU!	

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Name:	Adam Dagostino
Position:	Finance Manager/Sales Hybrid
Dealership:	Car Central
Date:	09/14/23 Time in business: 7 years
What did you	find most beneficial? Visual Aids
How would y	ou rate the instructor? 10/0
What kind of	additional training would you like?
Was the wor	kshop:
	Extremely Beneficial
	Beneficial
	Of Some Value
Will you closing	be able to improve your effectiveness, sales and ratios as a result of this workshop?
	YES NO
Comments: /	Added Many Useful tools to
the	50 TT
Could we use	e your comments in our advertisements?
Signature:	
2.3	THANK YOU!

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Name:	Brad Corbett
Position:	F& I
Dealership:	Crangeville Chrysler
Date:	09/14/2023 Time in business 22 years
What did you fi	nd most beneficial?
- Reset	refocus, flow, refocus on shifting trends
	· · · · · · · · · · · · · · · · · · ·
How would you	rate the instructor? 5 Ster - It's Real
_ Always	the best as he has notody in his
back	rue brest as he has notody in his
	dditional training would you like?
us I u	ill natch mare Duane TU
Was the works	hop:
	Extremely Beneficial
	Beneficial
	Of Some Value
Will you b	e able to improve your effectiveness, sales and
closing rat	ios as a result of this workshop?
	YES NO
Comments:	Always a pleasure, Thank you Duane
more than	you realize I value seeing your
T	you realize I value seeing you. traly needed this refocus. Thank you
Could we use ye	our comments in our advertisements?
Signature:	A Colo
-	THANK YOU!

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	Leadership & Managemen
Name:	CRAIG REAUME
Position:	DEREF PLINCIPAL
Dealership:	PEATURE CITE Years in Business: 31)
Date:	Feb 17 Location: Tocours
What did you BASic メ	find most beneficial?
	ou rate the instructor?
	additional training would you like?
Was the work	cshop:
	Extremely Beneficial
	Beneficial
	Of Some Value
Will you be a	ble to improve your effectiveness, sales and
	result of this workshop? Yes No
Comments:_	TIME WENT BY FAST AS I WAS
INTE GE	O TO KEEP LENEVING THOSE
	/

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IMARINO

	Leadership & Management
.72	N. J. W. W.

Name: Position: Dealership:

Signature:

Genesis London (Years in Business:

02 17 12=23 Location: Toronto Date:

What did you find most beneficial? on how to lead my team

How would you rate the instructor? 10/10

What kind of additional training would you like?

recordings cibo via online I like in person and motivation and personal growth.

Was the workshop:

Extremely Beneficial Beneficial

Of Some Value Will you be able to improve your effectiveness, sales and success as a result of this workshop? Yes V No_

Comments: Thank you so much

Could we use your comments in our advertisements?

Signature:

19. Vulles THANK YOU!

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MARINO

Leadership & Management

Name:

Position:

Manages Downelly Kin (Years in Business:

Dealership:

Feb 17 2023 Location:

What did you find most beneficial?

Baplanadian of the psycology of warraging/ leading

How would you rate the instructor?

Eugaging and vory kinnegeolde

What kind of additional training would you like?

Was the workshop:

Extremely Beneficial Beneficial Of Some Value

Will you be able to improve your effectiveness, sales and success as a result of this workshop? Yes & No

Comments:

Could we use your comments in our advertisements?

Signature:

THANK YOU!

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MARINO

eadership & Management

Name:

Position: Dealership:

anica Starpe ales—Inamoition foundles landerships Le Correlat (Years in Business: 12) 2017 Location: Ocentio

Date:

What did you find most beneficial? eligound to whole course great

How would you rate the instructor?

What kind of additional training would you like?

Any available, for personal growth

Was the workshop:

Extremely Beneficial Beneficial

Of Some Value

Will you be able to improve your effectiveness, sales and success as a result of this workshop? Yes / No_

comments: 300k youward to woring 00 many tips

THANK YOU!

Could we use your comments in our advertisements?

Dumia Stan Signature:

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IMARINO

Leadership & Management

Name: Position: Dealership: BRAD HAYWOOD

RETER ROYER CRG (Years in Business: 13)

Date: FB 17/23 Location: TORONTO

What did you find most beneficial? WAYS TO TRAIN / CEAD / COACH

How would you rate the instructor? EXCECTENT

What kind of additional training would you like?

Was the workshop:

Extremely Beneficial Beneficial

Of Some Value

Will you be able to improve your effectiveness, sales and success as a result of this workshop? Yes Vo

Comments: GALAT DAS NICE TO ATTEND/CHAN

Could we use your comments in our advertisements? 465

Signature THANK YOU!

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> > **IMARINO**

Leadership & Management

Name: Position: KichaCo Wood

Dealership: Date:

Belleville Nisson Years in Business: 15 Feb 17/23 Location: Torouto

What did you find most beneficial?

Check in AND INSport Trade

How would you rate the instructor?

ALLESOME, DEDN to BOYTH

What kind of additional training would you like? DN LINE

Was the workshop:

Extremely Beneficial Beneficial

Of Some Value

Will you be able to improve your effectiveness, sales and success as a result of this workshop? Yes V No

Comments: Thanks For EVERYTHING

Could we use your comments in our advertisements?

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IMARINI

Le	eaders	ship 8	& Mai	nager	nent

BILL WOOD Name:

Position:

Dealership:

Date:

Gm

MAPLE TOYOTA Years in Business: 20) FEB17 2023 Location:

SOCIETY

What did you find most beneficial?

COMPLETE REFRESHER

How would you rate the instructor?

What kind of additional training would you like? HEALTH, WELLNESS & THE FUTURE

Was the workshop:

Extremely Beneficial Beneficial

Of Some Value Will you be able to improve your effectiveness, sales and success as a result of this workshop? Yes V No_

KEEP UP THE GREAT TRAINING! Comments:

Could we use your comments in our advertisements? YES

Signature:

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IMARINO

Leadership & Management

Name: Position:

Asim MIRZA

Dealership: Date:

SMLS Manniel Lesus or Vances and Years in Business: 20 Years FEB. 67 Location:

What did you find most beneficial? KENIGWING MATHYTICS WITH SINES TEATH

How would you rate the instructor?

What kind of additional training would you like? - KEEP BUILDING ON STOTS ANALYTICS OF DAY TO DAY BUSINESS

Was the workshop:

Extremely Beneficial Beneficial

Of Some Value Will you be able to improve your effectiveness, sales and success as a result of this workshop? Yes V No

Comments: Blem Greatly, No Bull 1

Could we use your comments in our advertisements? Yes

Signature:

THANK YOU!

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I IVA	AKINU
Lead	ership & Management
Name: John	~ Sinyard
Position: Sale	5 Manager
Dealership Frent Valle	y Hounda (Years in Business: 35)
Date: Febral23	Location: Toronto.
What did you find most	beneficial?
ideas for sale	te staff to roise targets.
How would you rate the	instructor?
	est speaker, spoke in everyda
What kind of additional	training would you like?
Was the workshop:	
	ly Beneficial
Beneficia	
Of Some	
	ove your effectiveness, sales and
success as a result of th	nis workshop? Yes No
Comments: Thank	s very much!
Could we use your com	ments in our advertisements? 429
Signature:	THANK YOU!
AN OUTSTAND FLOW Selling Achiev 1-985-735-6275 Text Du	GROUP "UNSTOPPABLE SELLING MASTERMIND" 74 ING GOOGLE REVIEW IS APPRECIATED ve Profit Through Process Go With The FLOW man clincity \$19-\$78-4518 www. duanemarino.com ne EN Marino, NAASSA, Tearn ReiMark

MARINO

Leadership & Management

Name:	
Position:	
Dealership:	

Date:

suar Sarout Maple Toyota Gears in Business: 02/17/2023 Location: TORONTO

What did you find most beneficial? your stall

1 be hoscut to Tale

How would you rate the instructor?

What kind of additional training would you like? More about fixed ops / Cosvice

Was the workshop:

Extremely Beneficial Beneficial

Of Some Value

Will you be able to improve your effectiveness, sales and success as a result of this workshop? Yes_ _ No_

Comments:

Could we use your comments in our advertisements?

Signature:

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THANK YOU!

W	AL	WII.	WE

eadership & Management

Name:

Andres

Position: Dealership: Ceneral Manager Lexus of Vaughayears in Business:

Location: GTA Vaughan 17.02,2033

What did you find most beneficial?

Psychological components

How would you rate the instructor?

What kind of additional training would you like?

· Role Maying staff crocking/confentation
'I payer summary tokeovers to sims book to the store Was the workshop:

Extremely Beneficial Beneficial Of Some Value

Will you be able to improve your effectiveness, sales and success as a result of this workshop? Yes Vo_

Comments: Creat stuff - fully digned with direction and done of the treming

Could we use your comments in our advertisements?

Signature:

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F&I FLOW Selling Feedback

Name: Position:

Dealership:

02116103 (Time in business:

What did you find most beneficial?

The Diagrams

How would you rate the instructor? 10/10

What kind of additional training would you like?

Was the workshop!

Extremely Beneficial

Beneficial Of Some Value

Will you be able to improve your effectiveness, sales and closing ratios as a result of this workshop?

YES V NO in forma our practice learned

Could we use your comments in our advertisements?

Signature:

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Docition'	Matt Tenkins Sales & Leasing Consultant
Position:	
Dealership Date:	En 14/23 Location: Torrento
What did y	ou find most beneficial?
Bully	out in the hiz, galning a usealth of knowledge
How would	you rate the instructor?
What kind	of additional training would you like? In like to participate in all workshops
Was the w	orkshop:
	Extremely Beneficial Beneficial
	Of Some Value
Will you be closing rat	able to improve your effectiveness, sales and los as a result of this workshop? Yes V No
200	: Enjoy your spice for life, I do
See Sin	vilarities in thought process we share you for the wealth of knowledge you shared.
Thank	you for the wealth of Knoledge you shared, use your comments in our advertisements? 145
Could we t	se your comments in our services mana.
Signature:	THANK YOU!
	MARINO
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	F&I FLOW Selling Feedback
1227244	F&I FLOW Selling Feedback
Position:	F&I FLOW Selling Feedback Vicanica Share Dales - Hol seen transition Ric Chemolot
Position: Dealership:	F&I FLOW Selling Feedback
Position: Dealership: Date: What did you	F&I FLOW Selling Feedback Vicanica Share Dales - Hol seen transition Ric Chemolot
Position: Dealership: Date: What did you What did you How would you	F&I FLOW Selling Feedback Licative Share And so - How appartment in the Chambert Low Chambert Share Low Chambert Share And Share in business: 1240
Position: Dealership: Date: What did you What did you How would you	F&I FLOW Selling Feedback Licanica share Dales - His assartionistics Pro Chambert Low Chambert How Chambert
Position: Dealership: Date: What did you What would you ONE What kind of	F&I FLOW Selling Feedback Second and the second
Position: Dealership: Date: What did you What would you ONE What kind of	F&I FLOW Selling Feedback Second a second a condition Second
Position: Dealership: Date: What did you How would you What kind of Was the worl	F&I FLOW Selling Feedback Section of Sect
What kind of Was the worl Will you closing	F&I FLOW Selling Feedback Section Section Section

	1 0
Name:	- Lynn Nang
Position:	- Julas Rotes Sept
Dealership:	_ lexus of Voughan
Date:	Time in business: 22 yis
What did you	find most beneficial?
Here	to prop before belling the product
How would y	ou rate the instructor?
	EXCELLENCE
What kind of	additional training would you like?
Was the wor	kshop:
23/32/21/20/20	Extremely Beneficial
	Beneficial
	Of Some Value
	u be able to improve your effectiveness, sales and ratios as a result of this workshop? YES NO
Comments:_	
Could we us	e your comments in our advertisements?
Signature:	THANK YOU!
FLOW S	

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TUANE EN MARING AUTOMOTIVE SOLUTIONS	Feedback

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	and the state of t
MARKO	TURKALT
MAKKO	- 101

Name: Position: Teb. 16, 2023 (Time In business: 12 Dealership: Date:

What did you find most beneficial? New concepts and insigh

How would you rate the instructor?

What kind of additional training would you like?

ideas Always new Was the workshop:

Extremely Beneficial Beneficial Of Some Value

Will you be able to improve your effectiveness, sales and

closing ratios as a result of this workshop?
YES X NO FANTASTIC Comments:

Could we use your comments in our advertisements?

Signature: THANK YOU!

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Signature:

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ARING

Sales Champion Training Feedback

Name:	Andrew Stepanenko
Position:	Sales
Dealership:	BMW Auto hous
Date:	E614123 Location: 1 Har 604 - Squa
What did you Sales ta	find most beneficial?
How would yo	ou rate the instructor?
What kind of	additional training would you like?
Was the work	
	Extremely Beneficial Beneficial
	Of Some Value
Will you be ab closing ratios	ole to improve your effectiveness, sales and as a result of this workshop? Yes \(\subseteq \text{No} \)
Comments:	
Could we use	your comments in our advertisements? Yes
Signature:	
Signature.	THANK YOU!

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Sales Champion Training Feedback

Name: Position: Dealership:

Date:

Ford

Location: Harbow Front

What did you find most beneficial?

How would you rate the instructor?

What kind of additional training would you like? management training

Was the workshop:

Extremely Beneficial

Beneficial Of Some Value

Will you be able to improve your effectiveness, sales and closing ratios as a result of this workshop? Yes V No.

comments: always good to take this course. refresh re -energize Also got could we use your comments in our advertisements? 45

Signature:

THANK YOU!

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Sales Champion Training Feedback

Name: Position:

Dealership:

Sales Manager Bustard Churcher

02/14/23 Location: C.

What did you find most beneficial? The afficultie during to

How would you rate the instructor?

What kind of additional training would you like? Sales Manager / leadership training

Was the workshop:

Date:

Extremely Beneficial Beneficial Of Some Value

Will you be able to improve your effectiveness, sales and closing ratios as a result of this workshop? Yes V No

Comments: We It was great

Could we use your comments in our advertisements?_

THANK YOU!

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IMARINI

Sales Champion Training Feedback

Name:

John

Position: Dealership:

Salesman Ontario Motor Sales

Feb 14th 2025 Location: Torento

What did you find most beneficial?
The Energy Makes Me excited to Sell

How would you rate the instructor?

10/10

What kind of additional training would you like? More of What was touched on here

Was the workshop:

Extremely Beneficial Beneficial

Of Some Value

Will you be able to improve your effectiveness, sales and closing ratios as a result of this workshop? Yes / No

Comments: Thank You for Knowledge

Could we use your comments in our advertisements?

Signature:

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Sales Champion Training Feedback

Name:	HAUL LODONOGE
Position:	SALES
Dealership:	BUSTARD CHRUSTEN
Date:	FIN 13/14 Location: TORONTO
What did you ACC THINK	of find most beneficial? 165 ARE BUNEFICIAL IN HOFESIAUK AND PENSING
How would y	ou rate the instructor?
What kind or	f additional training would you like?
Was the wo	Extremely Beneficial Beneficial Of Some Value
Will you be closing ratio	able to improve your effectiveness, sales and is as a result of this workshop? Yes No
Comments:	
Could we u	se your comments in our advertisements?
Signature:	HANKYOU!

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DUANE EN MARINO AUTOMOTIVE SOLUTIONS Sales Champion Training Feedback

Name:	Dedis Grammuk Sales REP
Position:	
Dealership:	YEA SHAW TOYOTA
Date:	Tibrusty 14 2013 Location: TOPONTO
What did you	find most beneficial? TRUST What DUME
How would y	ou rate the instructor?
What kind of	additional training would you like?
Was the wo	Extremely Beneficial Beneficial Of Some Value
Will you be closing ratio	able to improve your effectiveness, sales and sa a result of this workshop? Yes No We will see I believe so, we will see soon!
Comments:	your style Duane
Could we u	se your comments in our advertisements? Ve
Signature:	THANK YOU!

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Sales Champion Training Feedback

Name:	Christian Poller
Position:	Sales Consultant
	Macroster Buick Gome
Dealership:	Trachaster on askille
Date:	02/14/1123 Location: orangeville
What did you le	find most beneficial?
How would v	ou rate the instructor? Professional and mobilizing
What kind of	additional training would you like? were Role Plot with a negative cut
Was the wor	Extremely Beneficial Beneficial Of Some Value
closing ratio	able to improve your effectiveness, sales and s as a result of this workshop? Yes No
Comments:_	had a great time and an youking
Could we us	e your comments in our advertisements? <u>Ve S</u>
Signature:	THANK YOU!

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Name:	Dalton Peolisic
Position:	Sales
Dealership:	Mac Master Buick COMC
Date:	Fib.14/23 Location: Orange Toponto, ON
What did you ⊸wov	u find most beneficial?
How would ! → five	you rate the instructor?
What kind o	of additional training would you like?
Was the wo	erkshop: Extremely Beneficial Beneficial
Will you be closing ratio	Of Some Value able to improve your effectiveness, sales and os as a result of this workshop? Yes
Comments	
Could we u	se your comments in our advertisements?
Signature:	

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Sales C	Champion Training Feedback
Name:	- Donan Edwards
Position:	Sales names
Dealership:	Lance i Fetter Food
Date:	Large i Fetter Food 02/14/2013 Location: Toronto
What did you	find most beneficial?
	mount of Knowledge gained
How would y	ou rate the instructor?
	additional training would you like?
Was the work	shop:
	Extremely Beneficial
	Beneficial
	Of Some Value
Will you be al closing ratios	ble to improve your effectiveness, sales and as a result of this workshop? Yes Vo
Comments:_	Thank you Dune for your
time.	Thank you Dune for your Lin just Starting out and this ed thy eyes to a lot.
Could we use	your comments in our advertisements?
	// service of the service about the service of the
Signature:	THANK YOU!
	THANK YOU!
	MARINO
	DUANE EN MARINO AUTOMOTIVE BOLUTIONS
Sales (Champion Training Feedback
Name:	Brithing Frach
Position:	Salis Scherer Cheurolet
Dealership:	Figh 14/23 Location: Toronto
Date:	TESTATES COCATION, TOTOTAL
What did you the motion	i find most beneficial?
How would y	ou rate the instructor?
What kind of	additional training would you like?
Was the work	shop:
A Company	Extremely Beneficial
	Beneficial
	Of Some Value
will you be al closing ratios	ble to improve your effectiveness, sales and as a result of this workshop? Yes No
Comments:	

Could we use your comments in our advertisements?_

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Signature:

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Sales Champion Training Feedback

Name:	Towis Hutchinson
Position:	Sales consultant
Dealership:	Orangeville Chysler
Date:	Feb 14 2023 Location:
What did you	find most beneficial?
How would yo	ou rate the instructor?
What kind of	additional training would you like?
Was the work	cshop: Extremely Beneficial Beneficial Of Some Value
	ble to improve your effectiveness, sales and as a result of this workshop? Yes NoNo
Comments:_	Thanks Duane
Could we use	your comments in our advertisements?
Charle Mingli	
Signature:	THANK YOU!

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Sales C	hampion Training Feedback
Name:	Robert Defarcian
Position:	Sales
Dealership:	Donnelly Kin
Date:	Tob 14 Hi 2023 Location: TopowTo
What did you	find most beneficial? HABITS
How would yo	ou rate the instructor? 9/10
What kind of	additional training would you like?
Was the work	Extremely Beneficial
Will you be a closing ratios	Of Some Value ble to improve your effectiveness, sales and as a result of this workshop? Yes No
Comments:_	
Could we use	your comments in our advertisements? Yes
Signature:	THANK YOU!

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Sales Champion Training Feedback

Name:	Jenni Blain
Position:	Sales consultant
Dealership:	
Date:	Fb 13-14 Location: Windows Toronto
	i find most beneficial?
How would y	you rate the instructor?
What kind of	additional training would you like?
Was the wor	Extremely Beneficial Beneficial
Will you be a closing ratios	Of Some Value able to improve your effectiveness, sales and sas a result of this workshop? Yes No
Comments:_	
Could we use	e your comments in our advertisements?
Signature:	THANK YOU!
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Sales Champion Training Feedback

Name: Position: Dealership: Date:	KADER E1-JOUD. Sales Rup Provincial Chrysle (D2/14/23 Location: 42-45-6 fore-to-
What did you All of . t	nind most beneficial? Nove the intoleheartedly
How would y	you rate the instructor?
	f additional training would you like?
Was the wor	kshop: Extremely Beneficial

Of Some Value

Will you be able to improve your effectiveness, sales and closing ratios as a result of this workshop? Yes No

Comments: Huge

Could we use your comments in our advertisements?_

Signature:

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Sales Champion Training Feedback

Name:	CARTER SHIELDS.
Position:	PRODUCT ADVISORS:
Dealership:	HOLIDAY FORD LINCOLN LTD.
Date:	14/02/2023. Location: Por RECEDENT TOROND
	find most beneficial? ENERATION WHAT I'M DOING RIG
	ou rate the instructor?
What kind of	additional training would you like? ೭೦೦ಕುಬಡಿ ಕಸಾಕ್ಷಾಕಾರ್ಲ್ನ
Was the work	Extremely Beneficial 485 V Beneficial Of Some Value
Will you be all closing ratios	ole to improve your effectiveness, sales and as a result of this workshop? Yes \(\subseteq \text{No} \)
	OULD NEVER LEARN THIS WITHOUT DUANE!
	your comments in our advertisements?
Signature:	THANK YOU!
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Sales Champion Training Feedback

Name:	Adum Laraby
Position:	Product Avere (Sales)
Dealership:	Holiday Ford Reveen
Date:	feb 14"/02 Location: Reportsusage Ten
	find most beneficial?
How would y	ou rate the instructor? 10/10
-0.00	10/10
What kind of	additional training would you like?
	Covered a let so for
Mar the man	haban d
Was the wor	Extremely Beneficial
	Beneficial Beneficial
	Of Some Value
Will you be a	D. C.
	ble to improve your effectiveness, sales and
	ble to improve your effectiveness, sales and as a result of this workshop? Yes No
closing ratios	ble to improve your effectiveness, sales and as a result of this workshop? Yes No
	ble to improve your effectiveness, sales and as a result of this workshop? Yes No No Nanky For making this feel real
closing ratios	ble to improve your effectiveness, sales and as a result of this workshop? Yes No Thanks, for making this feel real
Comments:	ble to improve your effectiveness, sales and as a result of this workshop? Yes No Thanks for making this feel real and the Speaker
closing ratios Comments:	ble to improve your effectiveness, sales and as a result of this workshop? Yes No No Nanky For making this feel real
closing ratios Comments:	ble to improve your effectiveness, sales and as a result of this workshop? Yes No Thanks for making this feel real and the Speaker

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MARINO

Sales Champion Training Feedback

Name:	STEVEN GODZISZ
Position:	SALES
Dealership:	BUSTARD CHAYSIER
Date:	Fea 14/23 Location: WESTIN HARRE
What did you	find most beneficial? NEW 18 CHAIDJES 78 IMPRIJUE SPEES
	u rate the instructor?
10/10	- A1 - KEPT ME ENCAGED THE WHOLETID
What kind of a	dditional training would you like?
Was the works	
	Extremely BeneficialBeneficial
	Of Some Value
Will you be able closing ratios as	e to improve your effectiveness, sales and s a result of this workshop? Yes No
	_
Excour.	ENY PLEASED I ATTENDED THIS COURSE
	our comments in our advertisements? YES
ignature:	
	THANK YOU!
FLOW Selling 188-735-6275	Achieve Profit Through Process Go With The FLOW
	info@duanemarine sam
	Shills come asset and an experience
	<u>'MARINO</u>
Sales	Champion Training Feedback
Name:	Tyler Ashby
Position:	BOC/ New car sales
Dealership:	Untario Motor Sales
Date:	Feb 13-14/2013 Location: 2014/10134/2019
What did you	u find most beneficial?
Questions	to ask and when to ask them
How would a	you gate the instructor?
10/10 G	reat speaker and very engaging
10/10 . Gr	reat speaker and very engaging
10/10 . Gi	reaf speaker and very engaging f additional training would you like?
10/10 . Gr	reaf speaker and very engaging f additional training would you like? rkshop:
What kind o	f additional training would you like? rkshop: Extremely Beneficial
What kind on Psychology Was the wor	reaf speaker and very engaging f additional training would you like? rkshop:

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THANK YOU!

Comments: I can't wait to meet you

Could we use your comments in our advertisements?

again!

Signature:

MARINO

Sales Champion Training Feedback

Name:	Janathan Steblaj				
Position:	Sales				
Dealership:	Maple Talota				
Date:	Feb 14, 2023 Location: Voughan				
What did you find most beneficial? Expanding wood track					
How would you rate the instructor?					
What kind of	additional training would you like?				
	and role playing to apply what I learned				
closing ratios	Extremely Beneficial Beneficial Of Some Value ole to improve your effectiveness, sales and as a result of this workshop? Yes No				
3.03 - 3.5	your comments in our advertisements?				
Signature;	THANK YOU!				
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MARINO

Sales (manipion framing reeuback
Name:	michael Zief
Position:	Salaskum
Dealership:	Loyal Cheu & Codillac
Date:	Feb/4/2013 Location: Orange Ville ter
What did you	i find most beneficial?
34184 1/ or	may proll physics sceneris
How would y	ou rate the instructor?
What kind of	f additional training would you like? g രാപ്
Was the wor	kshop: Extremely Beneficial Beneficial
	Of Some Value
	able to improve your effectiveness, sales and s as a result of this workshop? Yes_/ No
Comments:_	
Could we us	e your comments in our advertisements?
Signature:	THANK YOU

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Name: Position:	UNARINO DUANE EN MARINO AUTOMOTIVE SOLUTIONS
Dealership: Comment of the Comment o	Sales Champion Training Feedback Name:
What did you find most beneficial?	Position: Dealership: Date: Position: Dealership: LEGGAT DISCOVERY FORD. Date: PEB 13/14 2013 Location: BURLINGTON ON
How would you rate the Instructor?	What did you find most beneficial? HOW TO APPLY MY 20 YOS IN SALES TO AUTOMOTIVE FIRM
What kind of additional training would you like?	How would you rate the instructor? ASSCOLT 10/10
Was the workshop: Extremely Beneficial 100% Beneficial Of Some Value Will you be able to improve your effectiveness, sales and closing ratios as a result of this workshop? Yes No Comments: Appendix to the time and closing the me to be allowed to allo	What kind of additional training would you like? MANG MANG TOPIC SECURIC ONCE I HAVE MORE AND SAME ENFORMENCE: Was the workshop: Extremely Beneficial YES Beneficial Of Some Value Will you be able to improve your effectiveness, sales and closing ratios as a result of this workshop? Yes No ABSOUTE Comments: PURE AWESOMENES! HOME TO CROSS - PATINS AGAIN Could we use your comments in our advertisements? YES Signature: THANK YOU!
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Sales Champion Training Feedback

David Basia

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Name: Position:

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ABSOLUTENT

Sales Champion Training Feedback

Name:	Reaz Atchia
Position:	Sales consultant
Dealership:	KIA Donnelly
Date:	16./02/7025 Location: 6TTawa.
What did you	find most beneficial? Very lb. tg. New Technique
	ou rate the instructor?
What kind of	additional training would you like? Town up , of this training once agen
Was the work	cshop: Extremely Beneficial Beneficial Of Some Value
	ble to improve your effectiveness, sales and as a result of this workshop? Yes No
Comments:_	Great Traning Great curch.
Could we use	your comments in our advertisements?
Signature:	THANK YOU
	THANK TOU!

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